

the product of your experience



LEED'S

To Whom It May Concern:

Leedsworld, Inc., one of the top-five suppliers of promotional products and advertising specialties in North America, recently retained the services of Grant Street Associates – Cushman & Wakefield for the purpose of handling Tenant's Representation for our operational expansion. I am pleased to say that Grant Street Associates exceeded our expectations.

Leed's selected Grant Street Associates based on their reputation in the community, their knowledge of the real estate market both locally and regionally and their affiliation with Cushman & Wakefield, whose Consulting unit guided our site selection process. They presented us not only with options in Western Pennsylvania, where we are headquartered, but also coordinated with their Alliance partners in Ohio and with their broker network in Central Pa., West Virginia and Maryland to provide us with an extensive selection of buildings from which to choose.

From start to finish, Grant Street Associates' professionalism in providing clear and honest assessments of the advantages and disadvantages for each possible property enabled us to simplify a complicated assignment. Their coordination of pertinent information, as well as their ability to negotiate with public and private entities involved, further revealed their level of expertise and integrity.

As a result, Leed's obtained the best possible location for our needs at an attractive lease rate.

I will recommend Grant Street Associates as a provider of commercial real estate services in the Pittsburgh area. If I may answer any particular questions, please feel free to contact me at (724) 334-9000.

Sincerely,

A handwritten signature in black ink, appearing to read "Jim Epstein", written over a light gray circular background.

Jim Epstein
Chief Development Officer