

CRAZY MOCHA COFFEE COMPANY
5830 ELLSWORTH AVENUE, SUITE 100
PITTSBURGH, PA 15232

PITTSBURGH'S FAVORITE COFFEE AND DESSERTS

Jared Imperatore
Retail Brokerage Manager
Grant Street Associates – Suite 2350
Pittsburgh, PA 15219

Dear Jared,

I wanted to take a moment to express my appreciation for the role you have played in Crazy Mocha's growth and success. Your assistance with location selection and your attention to detail have ensured that we achieved our expansion goals. In this tough environment, you have shown tremendous stability, professionalism and persistence in providing us with fair and equitable opportunities.

In the two years we have worked together, you have presented us with many creative locations – and have executed nine leases... pretty impressive in a down economy – while our competitors are shutting doors, not opening them.

Your meticulous organization and sense of urgency – clear strengths, have given us confidence that all nine executed leases were well-negotiated and satisfied both landlord and tenant expectations.

Thank you for representing Crazy Mocha – I value your commitment to us. I look forward to see what the next two years bring!

Sincerely,



Ken Zeff
Owner
Crazy Mocha Coffee Company