

To Whom It May Concern:

I am pleased to recommend to you Grant Street Associates Retail Services Group for agency leasing services in the Pittsburgh region.

When we entered the Pittsburgh commercial real estate market with the purchase of 225 Ross Street, a 26,000-square foot property now called the C. I. Applegate Building, we partnered with Grant Street Associates to help us reposition the building and market its available space.

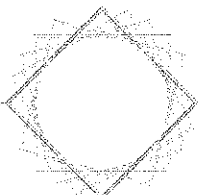
Jared Imperatore and J. R. Yocco immediately jumped into the assignment – looking for ways in which to increase interest in the property and secure tenants. They capitalized on the building's proximity to the new Hilton Garden Inn currently under construction and worked with the Pittsburgh Downtown Partnership (PDP) to acquire public funding through the organization's Paris to Pittsburgh program. With the additional aid from the PDP, we were able to invest in significant improvements to the façade of our building, including signage, landscaping, awnings and outdoor seating.

Literally within weeks, Jared and J. R. had recruited two new retail tenants for our building's first floor. Subway and Crazy Mocha Coffee Company help to make 225 Ross Street a daily destination for the nearly 12,000 people who work within the surrounding area.

Grant Street Associates has been an invaluable resource for us throughout all aspects of the real estate process. They are more than leasing agents; they are true business partners.

Sincerely,

DANIEL R. OSTROWSKI
Applegate Snayd Industries, Inc.





Jared Imperatore
Grant Street Associates
500 Grant Street
1 Mellon Center, Suite 2350
Pittsburg, PA 15219

Re: Snap Fitness
Greengage East – Greensburg, PA

Dear Jared:

I wanted to personally say thank you for all of your hard work on this deal. There were a lot of exceptions that came along with this deal and I thought you did a fantastic job of handling them and communicating them with your client. I certainly hope that THF proved that we are an easy company to deal with and hope to do more deals with you in the future.

Keep up the great work and once again, if you ever need anything from me in the Pittsburgh market, don't hesitate to call.

Best Regards,
THF REALTY, INC.

Bill Drumm
Leasing Agent

BD/km

Enclosure

Development | Leasing | Management

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