



JARED S. IMPERATORE

MANAGER | RETAIL BROKERAGE & LEASING

Mr. Imperatore joined Grant Street Associates in July 2006 as Brokerage and Leasing Manager specializing in retail properties and tenants. Jared has 12 years of business experience consulting with Fortune 500 and Fortune 1000 companies. Prior to joining Grant Street, Jared worked for CoStar Commercial Real Estate Provider. As an analytical real estate instructor, he developed a strong working knowledge of Owner/Developers, Brokers and commercial real estate financing vehicles.

In Western PA, Mr. Imperatore has worked with commercial real estate clients including, but not limited to: SAWA Hibachi Steakhouse & Sushi Bar, Erie Insurance, Avalon Exchange, Moe's Southwest Grill, Pride Staffing, Snap Fitness, Tijuana Flats, Little Tokyo, Monkey Joe's, Crazy Mocha Café', ECHO Real Estate Services, 84 Lumber, Landmark Properties, Tenant Representation Associates, Standard Property Corporation (HighMark), McKnight Property Management, Port Authority, Allegheny County Department of Economic Development, Soffer Organization and PNC Asset Services. He also recently brokered the sale of 3904 Perrysville Avenue, an office and retail building. Jared's formal training in Property Professional and Tenant Software combined with his strong work experience has enabled him to acquire and maintain strong client relationships involving the following disciplines:

TENANT/BUYER

- Lease Negotiations
- Demographics
- Vehicle Traffic Analysis
- Market/Trade Area Identification
- Site Searches
- Tenant Mix Strategies
- Lease/Purchase Offers
- Customer Segmentation Studies

LANDLORD/OWNER

- Consulting
- Financial Analysis
- Leasing & Subleasing
- Tenant Mix Strategies
- Market Research
- Tenant Relations

Mr. Imperatore holds a Bachelor of Science degree from Point Park College, as well as an Associate degree in Specialized Technology from the Pittsburgh Technical Institute. In 2006, Jared received CoStar's President's Club and Market Share Award. Jared is a licensed Real Estate Salesman in the state of Pennsylvania and an Active Member of ICSC.