



## JAMES R. GEIGER

SENIOR VICE PRESIDENT | CHIEF OPERATING OFFICER

Mr. Geiger has over 35 years of experience in all facets of corporate real estate, leasing and brokerage, strategic planning, property management, cost reduction and administrative services. He is particularly strong in real estate investment analysis.

Mr. Geiger previously was senior vice president of Corporate Real Estate for Mellon Financial Corporation. His responsibilities included managing a portfolio of 1,100 locations, totaling 11 million square feet, with an annual occupancy cost of \$225 million. Prior to his Mellon employment, he was division manager of Equitable Life Assurance Society Real Estate Investments. In that position, he gained extensive expertise in property valuation, financing, acquisitions, dispositions and portfolio management.

Mr. Geiger is a graduate of The Pennsylvania State University. He is a licensed real estate broker and past president of the Building Owners and Managers Association (BOMA) where he earned a Real Property Administrator (RPA) designation. He also is a past president of the Mortgage Bankers Association of Pittsburgh and was a founding member of the Board of Directors of the Pittsburgh Downtown Partnership Business Improvement District (BID).

Select transactions in which Mr. Geiger has recently played a key role are: the leasing of a 79,760-square foot distribution facility for LKQ Corporation in O'Hara Township (October 2008); the sale of 119 acres for the Boys and Girls Club of Southwestern Pennsylvania (June 2008); the sale of the 407,000-square foot I-79 North Industrial Park (October 2007); the sale of the 231,400-square foot Four Allegheny Center Office Building (December 2006); the leasing of a 256,000-square foot distribution center for Leedsworld in Warren, OH (June 2006); the sale of the 327,500-square foot Reliant Energy headquarters building in Johnstown, PA (April 2005); sale of the 138,400-square foot Westinghouse Electric operations center (March 2005); and the disposition of Mellon Financial's 450 retail branches (May 2001).

