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FOR IMMEDIATE RELEASE



Michael H. Sell, CCIM

SELL EARNS PRESTIGIOUS CCIM DESIGNATION

Joins Network of more than 15,000 Commercial Real Estate Professionals

PITTSBURGH (May 2011) — Michael H. Sell, manager of the Investment Services Group at Grant Street Associates, Inc., earned the Certified Commercial Investment Member (CCIM) designation from the CCIM Institute, one of the leading commercial real estate associations in the world.

Earning the designation at the Institute's biannual business meetings in Bethesda, Maryland, Sell was among 194 commercial real estate professionals who passed the CCIM Comprehensive Examination, the final component in the designation process.

The CCIM designation is awarded to commercial real estate professionals upon completion of the graduate-level Core Course curriculum and attainment of a level of qualifying experience. The curriculum addresses: financial analysis, market analysis, user decision analysis and investment analysis – the cornerstones of commercial investment real estate.

CCIMs are recognized experts in commercial real estate brokerage, leasing, asset management, valuation, and investment analysis. Since 1969, the Chicago-based CCIM Institute

has conferred the Certified Commercial Investment Member designation to commercial real estate and allied professionals through an extensive curriculum of 200 classroom hours and professional experiential requirements.

Currently, there are more than 9,000 CCIMs in 1,000 markets throughout the United States, Canada, and 30 additional countries. More than 6,000 practitioners are pursuing the designation, making the institute the governing body of one of the largest commercial real estate networks in the world. An affiliate of the National Association of Realtors®, the CCIM Institute's recognized curriculum, powerful technology tools, and networking programs impact and influence the commercial real estate industry. Visit www.ccim.com for more information.

Grant Street Associates, Inc. is an independently owned and operated member of the Cushman & Wakefield Alliance. Headquartered in Pittsburgh, Pa., Grant Street is a full-service commercial real estate firm specializing in tenant and landlord representation, buyer and seller representation and asset valuation and marketing services.