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HAIR PLUS TRIMS RETAIL VACANCY AT FRICK BUILDING

Pittsburgh – After 19 years at the Union Trust Building, Joseph V. Moschella has relocated his Hair Plus salon to the Frick Building at 437 Grant Street.

Mr. Moschella has been cutting and styling hair in downtown Pittsburgh for more than 36 years. But, after negotiations with the Union Trust Building’s new landlord broke down, Moschella was forced to find a new home for his business. With only 30 days to identify a new location, Moschella enlisted the help of Grant Street Associates Retail Service Solutions to conduct a market survey and negotiate a new lease.

“We successfully relocated Joseph in a turn-key space at the Frick Building,” J.R. Yocco, Retail Brokerage and Leasing Manager at Grant Street. “I’m really glad we were able to keep a local Pittsburgh tenant of 36 years in the market.”

Rugby Realty Company, who owns and operates the Frick Building, worked diligently to reach agreement with the tenant during lease negotiations. “Rugby Realty really cares about the success of their tenants and provided Joseph with a fair lease,” Yocco said. “Joseph is one of the many successful tenant leases that Maurice (Ades) and I have completed over the years.”

Moschella and his colleague, Denise Stegman, will begin offering hair care services and manicures at their new Frick Building location later this month.

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